
01 / Company & contact

Fill in this PDF or print it. Leave anything uncertain blank for discussion.

Company / trading name

Country

Website

Business address

Contact name

Role

Business email

Telephone / WhatsApp, including country code

Before you start

Use one profile for a product or closely related range. Include units with volumes.

Do not include bank details, passwords or copies of identity documents.

A PDF app such as Adobe Acrobat can save your completed fields.

02 / Product & supply

Describe what you can supply and when. Do not treat an estimate as confirmed stock.

Product**Country / region of origin****Varieties / grades****Processing method****Current availability**

Include units and timing, for example 40 metric tonnes available in October.

Monthly supply capacity**Packaging****Sample availability & arrangements****Specifications / quality documents available****Certifications & expiry dates, if applicable**

03 / Export readiness

These details help define the next checks; they are not an export approval.

Legal entity supplying and contracting

Exporter registration / licence details, where applicable

Existing export markets

Export documentation & logistics arrangements

Preferred delivery terms

State the Incoterm, edition and named place / port, if known.

Preferred payment terms

Target buyer profile / markets

04 / Partnership

An initial discussion. Fees, authority and responsibilities need a separate written agreement.

How do you currently find and work with buyers?

Market / customer restrictions or existing exclusivity

Commission approach - to discuss privately

Anything else we should know?

What happens next

Save and review your completed profile. Share it with your Nile & Coast contact.
Exporters retain control of supply, contracts, payment and export requirements.
Nile & Coast researches buyers, makes introductions and supports coordination.
Completing this profile does not create an agency agreement, confirm acceptance of an exporter or certify export readiness. Commission is agreed individually.